

Tenderers		Action Music	Alan Tang Music	Directions in Music	Lane Cove Music Education Co-op Ltd	The Music Partnership
Overview	Years In Business	10	8	18	0	17
	Current No. Tutors	10	7	80	19	80
	No of Schools currently	3	2	25	1	12
	Commercial Status	Commercial	Commercial	Commercial	Not for Profit	Commercial
Teaching Methods	AMEB	X	X	X	X	X
	Suzuki	X		X	X	
	Essential Elements	X		X	X	X
	Sight Reading	X	X	X	X	X
Services Tendered to Provide	Band	X	X	X	X	X
	Strings	X	X	X	X	X
	Guitar	X	X	X	X	X
	Recorder	X	X	X	X	X
	Extension	X	X	X	X	X
	Private Lessons	X	X	X	X	X
Insurance	Public Liability	\$20M	\$20M	\$20M	\$20M	\$20M
	Sexual Abuse	Not addressed	Not addressed	To be acquired if successful	To be acquired if successful	To be acquired if successful
Fees	Student per Term / Annually (incl. GST if applicable)	\$275 / \$550 to \$302.5 / \$605	To be determined if successful	\$150 / \$600	\$150 / \$600 to \$125 / \$500	\$176 / \$704
	Tutor Lesson (30 min)	\$50.60		\$49.50	\$45.00	\$47.30
	Other Costs	\$33 enrollment fee + \$176 management fee		\$45 enrollment fee	Nil	Nil
	Fee Notes	Includes one performance per term.		Includes no limits on performances per term.	Fees are based upon student enrollments \$600 assumes 200 students, \$500 assumes 300. Includes one performance per term.	Includes one performance per term.
	Creative Kids	Yes	Yes	Yes	Yes	Yes